

Board of Directors meeting - February 27, 2020

Board members present: Steve Dallas, Stan Hogue, Mike Moody, Scott Grone, Ed Smith, Lynn Zmistowski, Mary Pomroy, Brian Pattison & John Rush

Staff present: Mark Aulerich

The meeting was called to order at 5:00 p.m.

There was a motion and second to approve the minutes from the last meeting.

The vote passed.

Committee assignments:

Finance - Stan Hogue, Scott Grone, John Rush

Food & Beverage - Mike Moody

Membership - Mary Pomroy

Golf - Ed Smith, Lynn Zmistowski, John Rush

Greens - Steve Dallas

House - Brian Pattison

General Manager's report - Food & Beverage had a good month up \$433 with a budgeted loss of \$4,794. We booked \$3,800 in banquet and catering events on an annual budget of \$35,000. Wages were under budget by \$4,400 and food costs came in at 41%. The Valentines Day party was successful with 148 in attendance. The dueling pianos and the food received many compliments. The hole in one party had 200 plus in attendance and received many compliments as well. We have begun lowering mowing heights on the greens and are rolling them almost daily. We are using growth regulators to control growth on the greens. We are still down 3 people in this department. We have had several successful golf events with 24 couples in the Couples Championship and 96 players for the San Tan Amateur. We already have 32 players signed up for the Men's Club Championship. The Gold Rush is full with a big waiting list and we have 33 teams signed up for the Kachina after 2 days. The Wi-Fi is in place in the cart barn for the computer for checking handicaps and we are putting together a plan to handle some issues with drains throughout the clubhouse. Lastly, we communicated that the cost for the hole in one membership is going from \$2 to \$5 per membership. We have lost a few members due to that increase in cost. We are doing a financial analysis currently to see how many hole in ones we need to host a party. We will most likely be switching these parties to Thursday evenings so we don't disrupt our normal business on Wednesday evenings.

Committee Reports

Finance - we exceeded budget by \$24,000, again, mostly because of positive numbers for dues. We budgeted for 305 members in 2020 and are currently at 329. Guest rounds are down a bit, possibly due to time restrictions during our busy season. The requirements for Article IV are \$19,000 ahead of budget and the capital expense fund and mortgage savings funds are all doing well with over \$1,800,000 in the bank

Food & Beverage - see GM report for details. We will be reviewing our menu for some changes in March.

Golf - we have moved most of our Men's Club Championships to Friday/Saturday from Saturday/Sunday to accommodate more members. After some discussion we made some changes to the upcoming Men's club championship and senior club championship by adding play from more tee boxes and adding Net prizes too. The golf committee will continue to review what we need to attract more players to these events.

Greens-we plan on changing out the collars of our greens to mini-verde this summer so that we improve their quality during the transition period in the summer. We changed out the collar on #8 this past summer and the back putting green with great success. We discussed the erosion issues in our DG areas. Since the club is considered a retention basin for our surrounding neighborhoods during storms, we will continue to experience erosion, however, we will take a look at problem areas that affect players the most for restoration.

Membership - we are at 329 dues paying members with 262 of those being equity members. There were several new members to consider as well as some status changes. **There was a motion and second to approve the new members and status changes. The vote passed**

House - there has been some work done on a possible 3rd bathroom placed on the golf course. At next month's meeting we will review a complete proposal for consideration.

Open discussion-none

The meeting was adjourned at 6pm.

The next Board meeting will be Thursday, March 26th @5pm.